

**Press release** 

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## GREENYELLOW ACCELERATES THE ENERGY TRANSITION IN POLAND WITH AN INVESTMENT PLAN OF €100 MILLION DEDICATED TO C&I COMPANIES

GreenYellow, an international player in decentralized energy transition and a subsidiary of Ardian, is accelerating its development in Europe and confirming its ambitions in Poland, a rapidly expanding market. Since 2022, in a context where the energy transition has become both a necessity and a driver of competitiveness, GreenYellow Polska has been deploying 129 MWp of solar photovoltaic capacity. The company now announces an investment plan of €100 million to expand its offers with energy efficiency programs and energy storage solutions.







### A successful establishment and rapid growth

Since entering the Polish market in 2022, GreenYellow Polska has experienced strong growth thanks to an expanding portfolio of solar PV projects. In just three years, the company has won the trust of leading players such as **Biedronka**, **Decathlon Polska**, **Orange Polska and C.M.C.**, who have entrusted GreenYellow with major projects to secure access to clean, local, and competitive energy, enhancing their energy independence and reducing their carbon footprint — all with no upfront investment.

## **Examples of solar projects driving decarbonization**

- **Biedronka**, Poland's leading retailer with over 3,800 stores:
  - Over 1,500 PV plants already commissioned in 2024 by GreenYellow Polska, representing 73.5 MWp of installed capacity and 70 GWh of annual production, for self-consumption.
  - By the end of 2025: over 2,300 installations with more than 100 MWp of capacity and around 100 GWh of annual production equivalent to the electricity consumption of 40,000 inhabitants. This project, carried out in operating stores, is backed by a 15-year contract.













- **Decathlon Polska**, subsidiary of the French sporting goods group:
  - o Deployment of a 3 MWp solar carport project across 14 stores in 12 cities, generating 3 GWh per year. The project is based on the innovative Photovoltaics-as-a-Service (PVaaS) model.
  - Decathlon Polska benefits from 100% self-consumed solar energy with no upfront investment. GreenYellow fully manages the infrastructure for 15 years. The project avoids over 2,000 tons of CO<sub>2</sub> annually, directly supporting Decathlon's decarbonization goals.
- Orange Polska, telecommunications leader:
  - Solarization of its Warsaw Data Hub, one of Poland's largest data centers, with a 300 kW rooftop solar plant producing 250 MWh per year or 5,000 MWh over the 20-year PVaaS contract.
- CMC Sp. z o.o., a European leader in certified wooden pallet manufacturing:
  - Solarization of its Andrychów production site with a 653 kWp rooftop solar plant, featuring 1,500 latest-generation panels over 3,000 m², producing 689 MWh annually and avoiding more than 355 tons of CO₂ each year.
  - The installation, financed and operated by GreenYellow Polska under the PVaaS model, will cover part of the site's own needs, particularly for energy-intensive wood-drying processes.

# Beyond solar: a full portfolio of energy efficiency solutions to decarbonize and electrify uses while staying competitive

GreenYellow Poland now offers integrated solutions to electrify processes and decarbonize operations: HVAC, heating and cooling production, steam, cogeneration, renewable heat, and more. These solutions are primarily targeted at the agri-food, retail, heavy industry, and automotive sectors.

Through its innovative Energy-as-a-Service models (UaaS, EaaS, CPE), GreenYellow takes on the modernization or replacement of energy equipment, ensuring energy savings, performance and availability — all without capital expenditure for clients. GreenYellow assumes the profitability risk of the project, transforming energy expenses into outsourced, managed, and optimized services.

To date, GreenYellow has deployed more than 3,500 energy efficiency contracts worldwide.

## A European strategy serving Poland

The Group plans to **invest €100 million in CAPEX in Poland** over the next three years, to increase installed capacity and broaden its portfolio of strategic clients with energy efficiency and energy storage solutions. To support this growth, alongside organic projects, GreenYellow is also attentive to potential M&A opportunities to accelerate its development.

In a country where more than 54% of electricity is still generated from coal, GreenYellow Polska aims to support Polish companies in their transition to clean, local, and competitive energy.

The arrival last April of **Dominik Radziwill**, an experienced executive with a recognized track record in finance and business, as Non-Executive Chairman and independent member of the Supervisory Board, further strengthens the governance and local anchoring of GreenYellow Polska while drawing on the Group's international expertise.



"Poland is at a turning point in its energy transition. Our investment plan exceeding €100 million has one goal: to give companies access to clean, local, and competitive energy through innovative, integrated solutions. We have the scale of the GreenYellow Group and the expertise of local teams to successfully deliver on this ambition." — Dominik Radziwill, Non-Executive Chairman, GreenYellow Polska

"We enable companies to smoothly transition to clean energy — without risk and without investment. We finance, build, and operate installations, taking full responsibility for their performance. Our goal is clear: to become the preferred energy partner for Polish C&I companies in their energy transformation. This allows our clients to fully focus on their core business." — Ewa Klimont, general manager, GreenYellow Polska

#### GreenYellow, a sustainable and committed partner

With its unique model covering design, financing, construction, and operation over the full contract period, GreenYellow positions itself as an integrated partner, investor, and operator, committed for the long term. Polish companies thus benefit from clean, local, and competitive energy, while delegating technical complexity to a trusted partner.

#### ABOUT GREENYELLOW

GreenYellow, a French company founded in 2007, has become in 18 years a major player in the energy transition in France and internationally, and a true partner of corporates and local authorities in their decarbonization journey and quest for energy independence.

As an expert in decentralized solar photovoltaic production, energy efficiency programs, energy storage, and electric vehicle charging infrastructure, GreenYellow supports its clients across the entire value chain. The group ensures the study, financing, development, and operation of assets that allow them to produce green, local, and competitive energy, reduce their energy consumption, while strengthening their competitiveness.

In 2024, the projects carried out by GreenYellow helped avoid the emission of almost 546,000 tons of CO<sub>2</sub> equivalent. The group also aims to achieve carbon neutrality ("Net Zero") for scopes 1 and 2 by 2040.

Operating in some 15 countries across 4 continents, GreenYellow innovates by constantly enriching its unique and global platform of offers to support its 1,400 clients towards a more sustainable energy model and meet the challenges of climate change. In Poland since 2022, GreenYellow Polska has more than 125 MWp of PV installed capacity in the country, working with clients such as Decathlon, Biedronka and Orange.

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