



Press Release 15 April 2025

# GREENYELLOW, STOA, AND DEG ANNOUNCE THE CLOSING OF A 189 MWp C&I SOLAR ASSET OPERATING COMPANY. A MAJOR STEP FORWARD IN ACCELERATING THE ENERGY TRANSITION IN SOUTHEAST ASIA

GreenYellow, a global leader in decentralized energy transition, STOA, a French impact investor specializing in infrastructure projects, and DEG, the German development finance institution, proudly announce the financial close of a 189 MWp asset platform (YieldCo) in Singapore, dedicated to operating self-consumption solar assets in Vietnam and Thailand.

This landmark transaction represents a decisive step in the region's energy transition, demonstrating the commitment of all three partners to accelerating the deployment of decentralized solar power plants in Southeast Asia, contributing to the competitive decarbonation of these fast-growing economies.

#### A STRATEGIC PARTNERSHIP FOR LASTING IMPACT

GreenYellow remains the majority industrial shareholder of the asset platform, ensuring its operational expertise and strategic leadership. The entry of DEG and STOA marks the beginning of a long-term partnership, bringing strengthened financial stability, recognized expertise in ESG standards, and a strong commitment to impact-driven investments. Their contribution will accelerate the expansion of the asset portfolio beyond the initial 189 MWp, delivering tangible benefits to local corporates: reduced energy costs, increased energy autonomy, and lower CO<sub>2</sub> emissions.

This closing marks a key milestone in the maturity of GreenYellow Asia, strengthening its financial independence. It enables the **GreenYellow Group to optimize its expansion in Asia while continuing its European market ambitions.** The platform is expected to reach 400 MWp by the end of 2026.

The shareholding structure is as follows: **GreenYellow holds 51% of the capital,** while **STOA and DEG jointly own 49%**, respectively: 29.7% for STOA and 19.3% for DEG.

# A GROWTH DRIVER FOR SELF-CONSUMPTION SOLAR PROJECTS

This new investment company will serve as a growth catalyst for future acquisitions and investments in self-consumption solar projects in Vietnam and Thailand. By combining GreenYellow's industrial expertise with STOA and DEG's development financing capabilities, the asset platform aims to strengthen its portfolio and accelerate energy transition efforts in the region, further consolidating its position as a leader in Southeast Asia's photovoltaic energy sector.

## STRATEGIC EXPANSION IN SOUTHEAST ASIA

**Franck Gluck, CEO of GreenYellow Asia**, stated: "This transaction enables GreenYellow Asia to continue its expansion in high-growth regions such as Vietnam and Thailand, in line with its long-term strategy of promoting energy transition in both mature and emerging economies."





Marie-Laure Mazaud, CEO of STOA added: "This new and fourth investment in the C&I sector reaffirms STOA's commitment to distributed energy. We are very pleased to collaborate with GreenYellow and DEG and contribute to the expansion of the asset platform, providing affordable green electricity to an evergrowing number of clients. In GreenYellow, we have found not only a market leader with extensive experience and a high-quality asset portfolio but also a partner that shares our values and aligns with our purpose of financing strategic renewable energy projects, driving the decarbonation of the energy mix in emerging economies."

Monika Beck, Member of the DEG-Management Board, commented: "We look very much forward to our collaboration with GreenYellow and STOA on the solar energy projects in Thailand and Vietnam. DEG has a strategic focus on sustainable investments and high impact. Therefore, our direct equity investment in a sustainable energy platform that is supporting private companies in their transformation process to decarbonize their energy supply fits in very well."

#### TRUSTED PARTNERS FOR A SUCCESSFUL TRANSACTION

The success of this operation was made possible by the expertise of all advisors involved, including: Astris Finance as financial advisor to GreenYellow, Clifford Chance as legal counsel to GreenYellow, and Mayer Brown as legal counsel to DEG and STOA.

# **ABOUT GREENYELLOW**

GreenYellow, a French company founded in 2007, has become in 18 years a major player in the energy transition in France and internationally, and a true partner of corporates and local authorities in their decarbonization journey and quest for energy independence.

As an expert in decentralized solar photovoltaic production, energy efficiency programs, energy storage, and electric vehicle charging infrastructure, GreenYellow supports its clients across the entire value chain. The group ensures the study, financing, development, and operation of assets that allow them to produce green, local, and competitive energy, reduce their energy consumption, while strengthening their competitiveness.

In 2024, the projects carried out by GreenYellow helped avoid the emission of 545,700 tons of CO<sub>2</sub> equivalent. The group also aims to achieve carbon neutrality ("Net Zero") for scopes 1 and 2 by 2040.

Operating in 15 countries across 4 continents, GreenYellow innovates by constantly enriching its unique and global platform of offers to support corporates in their transition to a more sustainable energy model and meet the challenges of climate change.

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## **ABOUT STOA**

Created in 2017 by Caisse des Dépôts and Agence Française de Développement (AFD), STOA is a leading impact investor in infrastructure and energy, with the aim of investing up to €1 billion in equity and quasiequity. Its aim is to finance and support the development of sustainable and resilient infrastructure for future generations in Africa, Latin America and Asia.

STOA benefits from the complementary support and expertise of its two shareholders. Caisse des Dépôts is a long-term public investor serving the public interest and regional economic development; AFD is the French public development bank committed to financing projects in key transition sectors in developing and emerging countries. As part of their joint strategy, these two institutions are fully committed to playing a key role in the four major transitions: energy/environmental, digital, territorial, and demographic.

As an infrastructure investor focused on emerging markets, distributed energy is a key sector for STOA.



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## **ABOUT DEG**

For more than 60 years, DEG has been financing and advising private enterprises operating in developing and emerging-market countries. With a portfolio of around EUR 11.6 billion we're one of the largest private-sector development financiers. As an impact and climate investor we accompany companies that are addressing transformation and aiming to seize their opportunities. Our customers not only receive financing and advisory solutions tailored to their needs: they can build on our market knowledge, our impact and climate expertise and our international network. In this way, DEG, a subsidiary of KfW, contributes to creating more skilled jobs and local income and to improving value creation on the ground in line with the SDGs.

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