



Press Information December 20, 2023

GREENYELLOW ACQUIRES THREE ASSET PORTFOLIOS FROM DEMETER AND EXPANDS ITS ENERGY PORTFOLIO IN FRANCE AND OVERSEAS

GreenYellow, a committed accelerator to the Energy Transition, continues its European growth with the acquisition of three portfolios of operational assets from Demeter Investment Managers, a pioneer and leader in unlisted investment for energy and ecological transition.

The acquired assets include Eifficentre, a portfolio of energy efficiency projects in partnership with Eiffage, as well as the solar power plants Vanilla Solar and Lavanda Solar. These three assets were 100% owned by Demeter 4 INFRA (except for Eifficentre at 81%), the first infrastructure fund launched by Demeter in 2015.

Eifficentre - A Public-Private Partnership (PPP): Eifficentre aims to enhance the **energy efficiency of 18 high schools** in the Centre-Val de Loire region through an Energy Efficiency Agreement. Launched in 2010 and in operation since 2012, this 15-year contract with the Centre region encompasses the design, financing, execution of works, and operation of 18 high schools and administrative buildings in the region. GreenYellow acquires the majority stake from Demeter in the company, while Eiffage retains its minority stake and operational involvement in the project.

Vanilla Solar - Renewable Energy Expansion in Overseas Territories: GreenYellow strengthens its portfolio with the acquisition of Vanilla Solar, comprising 6 rooftop photovoltaic plants with a total capacity of 13 MW for an annual production of 16.4 GWh. These plants, initially developed by GreenYellow and commissioned in 2010, had been transferred to investors. This acquisition underscores GreenYellow's commitment to sustainable development and its strategic repositioning as an operator holding and operating its assets in the long term. GreenYellow thus enhances its presence in the overseas departments and territories (DOM/TOM).

Lavanda Solar - A Strategic Comeback to the Market: The acquisition of Lavanda Solar includes 11 rooftop photovoltaic plants located in mainland France, with a total capacity of 7 MW and an annual production of 7.7 GWh. These plants were developed by other entities and commissioned between 2010 and 2011.

GreenYellow is thus continuing its commitment to energy transition by expanding its portfolio of operational assets. The acquired projects align perfectly with GreenYellow's vision, focused on energy production on large roof surfaces and/or industrial sites, as well as providing solutions to reduce the energy consumption of buildings operated by local authorities.

Otmane Hajji, President of GreenYellow, declares: "With this acquisition, GreenYellow continues to invest in innovative and sustainable projects, thus supporting its mission as a privileged partner for businesses and communities in their energy transition. We are delighted to strengthen our presence in the Overseas Departments and Territories (DOM/TOM) and to actively contribute to the energy transition in France. This operation also allows us to expand our portfolio in operation, in line with our long-term operator model."





Philippe Detours, Managing Partner and Head of Infrastructure Funds at Demeter, comments: "This transaction marks the conclusion of a chapter in the history of Demeter 4 INFRA. Throughout these years, we have been committed to working closely with Eiffage, which managed the operational aspects of Eifficentre, and to leveraging Demeter's expertise in renewable energy production for the benefit of Vanilla Solar and Lavanda Solar. Significant efforts in operational asset optimization, as well as legal and financial engineering, have substantially improved the operational and financial performance of these assets. We are proud to share these benefits with the investors of Demeter 4 INFRA, whom we thank for their trust."

GreenYellow was advised by:

- Technical Advisor: Syneria (Pierre-François Drouin, Régis Decoret, Arnaud Buche)
- Legal due diligence: Bentam (Guillaume Ansaloni, Ivanna Jhayya, Alexandra Guilluy)
- Tax due diligence: Fidal (Louis-Emmanuel Ruggiu, James du Pasquier, Giulia Gourseaud)
- Legal Advisor: Piotraut Giné Avocats (François Giné, Myriam Zendjebil, Tristan Boisdron)

Demeter was advised by:

- Financial Advisor: Gottengreen (Martin Volatier, Frédéric Tengelmann, Julien Chaudanson, Baptiste Godart)
- Legal Advisor: De Pardieu Brocas Maffei (Thomas Bréart de Boisanger, Margaux Captier, Antoine Payen, Ilhem Haouas, Valentine Perrot)

ABOUT GREENYELLOW

In 16 years, GreenYellow has become a major player in the energy transition in France and abroad and a true partner of companies and communities.

As an expert in decentralized PV production, energy efficiency projects and energy and electric mobility services, GreenYellow supports its clients throughout the value chain. The company is responsible for the development, funding, and operation of infrastructure projects, enabling them to produce local and competitive green power, reduce their energy consumption and fast-track their decarbonization.

Operating in 17 countries on four continents, GreenYellow is constantly innovating to meet today's climate challenges and expand its platform with unique and global offers.

Find here our Website



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ABOUT DEMETER

Demeter is a major European player in venture capital, private equity, and infrastructure investment in the field of energy and ecological transition. Its funds invest from 1 to 30 million euros to support companies in the sector at all stages of their development: innovative startups, small and medium-sized enterprises, and infrastructure projects. The Demeter team consists of 38 individuals based in Paris, Lyon, Bordeaux, Madrid, and Düsseldorf. Managing 1.3 billion euros, the team has executed 230 investments over 17 years.

Demeter manages three infrastructure funds: Demeter 4 INFRA, the Ecological Modernization of Transport Fund (FMET), and the Climate Infrastructure Fund (article 9 SFDR).

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